GENERAL FUND REVENUE HIGHLIGHTS

- Millage rate reduced .425 from 3.2819 to 2.8569 - savings of $42.50 to taxpayer for every $100,000 of taxable value
- Franchise/Utility tax down $157,000
- Building permit revenue up $30,000
- Fire inspections up $20,000
- Parking revenue up $63,000
- Rental income up $59,796
GENERAL FUND REVENUES

<table>
<thead>
<tr>
<th>Source</th>
<th>Actual FY12</th>
<th>Budget FY13</th>
<th>Budget FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ad Valorem</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Franchise/Utility Tax</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Comm. Tax</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Licenses/Permits</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Intergovernmental</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Charges for Svcs.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fines</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rents</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Miscellaneous</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Reserves</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
WHERE THE MONEY COMES FROM

- Ad Valorem: 38.5%
- Franchise/Utility: 22.2%
- Licenses/Permits: 18.7%
- Intergovernmental: 13.1%
- Charges for Svces: 3.6%
- Fines: 0.9%
- Rents: 0.6%
- Miscellaneous: 2.5%
GENERAL FUND EXPENDITURE HIGHLIGHTS

• Projected 2.5% salary increase for all MAPS & CWA employees – no salary increase for IAFF personnel
• Addition of short term disability insurance $15,200
• Projected 14% increase in health insurance $124,600
• Projected 10% increase in workers comp $10,400
• Overall decrease in retirement contributions of $719,400, which includes reduction in police pension plan contribution of $510,900
WHERE THE MONEY GOES

- General Govt: 22.7%
- C.D.D.: 0.2%
- Library: 4.4%
- Parking: 11.3%
- Law Enforce.: 3.9%
- Fire: 12.3%
- Public Svces: 2.3%
- Recreation: 17.0%
- Debt: 19.0%
WASTEWATER FUND REVENUES – PROPOSED 4% RATE INCREASE

Customer Charges

- Actual FY12
- Budget FY13
- Budget FY14

Connection Fees

Interest

- Actual FY12
- Budget FY13
- Budget FY14
WASTEWATER FUND EXPENDITURES

- **Personnel**: 1.8%
- **Operating**: 49.8%
- **Capital**: 31.3%
- **Debt**: 4.4%
- **Trans to GF**: 4.0%
- **Trans to CIP**: 8.6%
RECLAIMED WATER FUND REVENUE – PROPOSED 8% INCREASE

- Actual FY12
- Budget FY13
- Budget FY14
RECLAIMED WATER EXPENDITURES

- Personnel: 6.0%
- Operating: 5.1%
- Capital: 7.3%
- Debt: 23.7%
- Trans To GF: 3.1%
- Trans To CIP: 54.8%
CAPITAL IMPROVEMENT PLAN REVENUES

- Penny for Pinellas: 11.7%
- Grants: 18.1%
- General Fund: 20.5%
- Wastewater: 1.5%
- Reclaimed: 2.5%
- Stormwater: 45.6%
CAPITAL IMPROVEMENT PLAN–FY14 PROJECTS

• Fire truck note payment - $80,000
• Street Rehabilitation - $50,000
• Seawall Repairs - $100,000
• Bayway Landscaping - $243,000
• Beach Walkovers - $50,000
• Pass-A-Grille Way Engineering - $350,000
• FDOT Landscaping - $27,500
• Blind Pass Road - $1,187,000
CAPITAL PROJECTS - CONTINUED

- Egan Park ball park lighting - $225,000
- Lazarillo park playground resurfacing - $50,000
- Community Center docks - $312,375
- Community Center note payment - $445,000
CIP EXPENDITURES BY FUNCTION

- Streets: 35.9%
- Parks: 24.3%
- Recreation: 23.2%
- Stormwater: 8.8%
- Wastewater: 3.2%
- Fire: 2.6%
- Reclaimed: 2.0%
## CITYWIDE REVENUE RECAP

<table>
<thead>
<tr>
<th>FUND</th>
<th>AMOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>GENERAL</td>
<td>$14,787,813</td>
</tr>
<tr>
<td>WASTEWATER</td>
<td>4,818,769</td>
</tr>
<tr>
<td>RECLAIMED WATER</td>
<td>1,359,975</td>
</tr>
<tr>
<td>STORMWATER</td>
<td>619,300</td>
</tr>
<tr>
<td>CAPITAL PROJECTS</td>
<td>4,000,950</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$25,586,807</strong></td>
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</tbody>
</table>
CITYWIDE EXPENDITURE RECAP

<table>
<thead>
<tr>
<th>FUND</th>
<th>AMOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>GENERAL</td>
<td>$14,787,813</td>
</tr>
<tr>
<td>WASTEWATER</td>
<td>5,477,592</td>
</tr>
<tr>
<td>RECLAIMED</td>
<td>1,219,335</td>
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<tr>
<td>STORMWATER</td>
<td>963,584</td>
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<tr>
<td>CAPITAL PROJECTS</td>
<td>3,119,875</td>
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<tr>
<td>TOTAL</td>
<td>$25,568,199</td>
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</tbody>
</table>
# CHANGES IN FUND BALANCE

<table>
<thead>
<tr>
<th>FUND</th>
<th>BEGINNING</th>
<th>CHANGE</th>
<th>ENDING</th>
</tr>
</thead>
<tbody>
<tr>
<td>GENERAL</td>
<td>$3,617,274</td>
<td>NO CHANGE</td>
<td>$3,617,274</td>
</tr>
<tr>
<td>WASTEWATER</td>
<td>$2,254,687</td>
<td>($658,823)</td>
<td>$1,595,864</td>
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<tr>
<td>RECLAIMED</td>
<td>($ 132,729)</td>
<td>$140,640</td>
<td>$  7,911</td>
</tr>
<tr>
<td>STORMWATER</td>
<td>$  204,914</td>
<td>($344,284)</td>
<td>$( 139 370)</td>
</tr>
<tr>
<td>CAPITAL PROJECT</td>
<td>$ 400,000</td>
<td>$881,075</td>
<td>$1,281,075</td>
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